

Reference Number: CH_2019_36

Manager



Location:

Shanghai



Worktime:

Full-time

YOUR TASKS

- To introduce and sell our engineering service and technology to our potential clients, and to help them understand the function of our know-how.
- To establish long-term engineering partnership with those potential customer and make our engineering team as their development arm and new technology re-sources
- To cooperate with FEV headquarter to finish those technical and commercial documents for the relative contracts

YOUR QUALIFICATION

- Major in Engineering and Automotive-Engine, both diesel engine and gasoline engine are a plus
- At least 5 years work experience in a large SOE, JV or multinational companies related to engine design, Passenger Cars, new energy automobile, software and control for engine; work experience in multi-national companies is a plus.
- Work experience in sales or sales supporting department, very good sales mentality and understanding the sales process.
- Outstanding communication skills and be able to establish business relationship with people at the top management or decision-making level.
- Positive, persistent and open-minded; Be mature and creative in dealing with sales issues.
- Good English and Intercultural communication skills.
- Good Team Player, self-motivated and be responsible.

- Attractive salary package including performance bonus
- Up to 20 days' vacation
- Additional health insurance including advantages for family members

Julie Bode

FEV China Co., Ltd.

Phone: +49 241 5689-2649