

Reference Number: x

Jr Account Manager



Location:

Sweden, Göteborg



Worktime:

Full-time

Tasks

Role description

- Support KAM/ Sales Director in keeping a good relationship with our main customers and expand the existing business into new customers by being a door opener.
- Being part of fully responsible for the complete sales process, including but not limited to; drafting the quotation, aligning on the content with the customer and technical specialists on FEV side.
- Monitor the market and support the sales team on regular update of the sales strategy and resulting targets.
- Support and actively scan the market for new opportunities to increase FEV's success on the Scandinavian market.
- Actively contribute and support the further development of FEV's strive to improve the customer relationship by e.g. improving processes and/or strategies
- Maintaining a high professional atti-

Qualification

Personal profile

- MSc or BSc in engineering.
- 2+ years of relevant professional experience.
- Insight in the Scandinavian automotive industry, both OEMs and Tier 1s.
- Excellent communication skills both written and spoken.
- Entrepreneurial mind-set to support the development of FEV on the Scandinavian market.
- Customer focused.
- Fluent in Swedish and English, written and spoken.
- Drivers license B.
- Knowledge in CRM.

tude according FEV's core value.

Anders Ånnhagen

FEV Sweden AB

DATA PROTECTION FOR APPLICANTS

Here you can find our current privacy agreement for applicants: [FEV Data Protection for Applicants](#)